# Can You Really Leverage Facebook To Get More Traffic to Your Blog?

# "How To Instantly Create An Irresistible Brand, Gain Massive Influence, And Attract New **Customers From Facebook** FAST..."

Without fear of losing money or getting your account banned...

# 2-Easy to Create Facebook Ads

### **About Me**



- ✓ Founder of Social Media Branding Academy
- ✓ International Speaker/Trainer/Coach
- ✓ Over \$2.5 million Earned Online as a Facebook Marketer
- √ Generated over 100,000 leads profitably
- ✓ Built Multiple 6 Figure Businesses Online Using Facebook
- ✓ Over I00K Fans

### You're About To Discover...

- The #1 FaceBook strategy we used to increase the traffic to your blog by 75% (I'll show you step-by-step)
- How we use FaceBook ad metrics to suck in red-hot prospects and avoid spending money on uninterested tire-kickers (zero tech skills required)
- How to use ONE simple FaceBook ad to expose your audience to 5 different offers or blog posts (this FaceBook hack cost us .30 cents per visitor)
- With 1 button create a "lookalike audience" to 3x your pool of interested buyers on FaceBook (WARNING: this is extremely powerful and can make you a LOT of money... proceed with caution)
- Our whole business revolves around FaceBook, and I'm going to give you everything we're doing today to create a full-time income from home with our Blog & FaceBook

## Why This Is So Crucial NOW

- >FAST: It gives you almost instant results
- ➤ Guaranteed: Foolproof lead formula
- > Leverage & Automation: It's easier than ever
- **Competition:** If you don't, your competitors will

### Is This For You?

- ✓ Are a network marketer
- √ Affiliate marketer
- √ Information marketer
- √ Service provider
- √ Want fast results
- √ Had Ads disapproved

- √ Sell more stuff
- √ Make more money



### What You'll Need

- > Facebook Fan Page
- > Facebook Ad Account
- ➤ Irresistible Offer
- $\gg$ Blog
- ➤ Wordpress Plug in
  - ➤ AddFunc Head & Footer Code

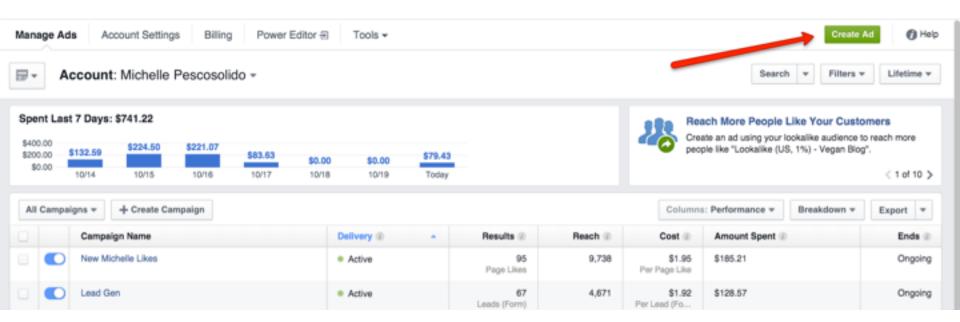
# If You Do This Right

- >You won't get your ad account shut down
- You will be building your brand while increasing your know, like, trust factor with your audience
- ➤ You will get more traffic to your blog posts without trying to figure out SEO
- ➤ Won't obnoxious or intrusive





# facebook.com/ads/manager



# Step 2: Blog Post

### MICHELLE & BILL PESCOSOLIDO



Trusted Courses

Trusted Programs

Free Strategy Session

### **Facebook Lead Ads**

10

ali 32 ☐ Like





Facebook just recently rolled out a new way of collecting leads via their advertising platform, called Facebook Lead Ads.



As of right now the only way you can create a Facebook Lead Ad is by using the Power Editor in your Facebook Ad Manager or a third party software program, like my favorite Ad Espresso. Personally, I hate the Power Editor as it is not user friendly but I am sure with all new features Facebook will eventually ad the Facebook Lead Ads feature to the Ad Manager.

So what are Facebook Lead Ads? Basically this type of ad provides a simple way for your targeted audience to opt in to your offer(s) all via the mobile device. All this is done within Facebook. No longer do you need to click on an ad to get taken to a landing page where then you need to fill out all pertinent information in order to get your free offer or get signed up.

Instead it's all done within Facebook.

Pretty much tap, tap and your prospect you are targeting is done and you have collected the lead.

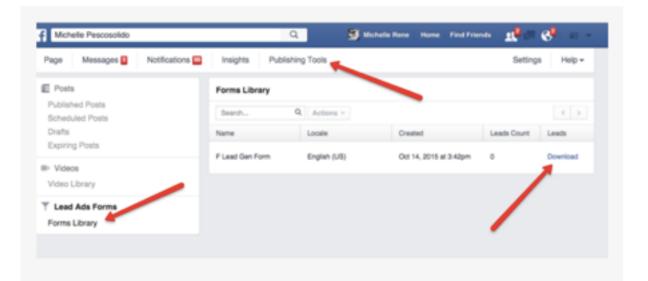
When you create a lead form within Facebook you can customize your form to the degree of what type of information you would like to collect from your targeted audience once they click on your Facebook Lead Ads.



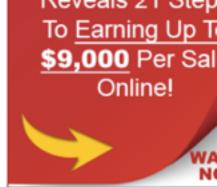
Follow Me On Facebook!



### Check out the image below:



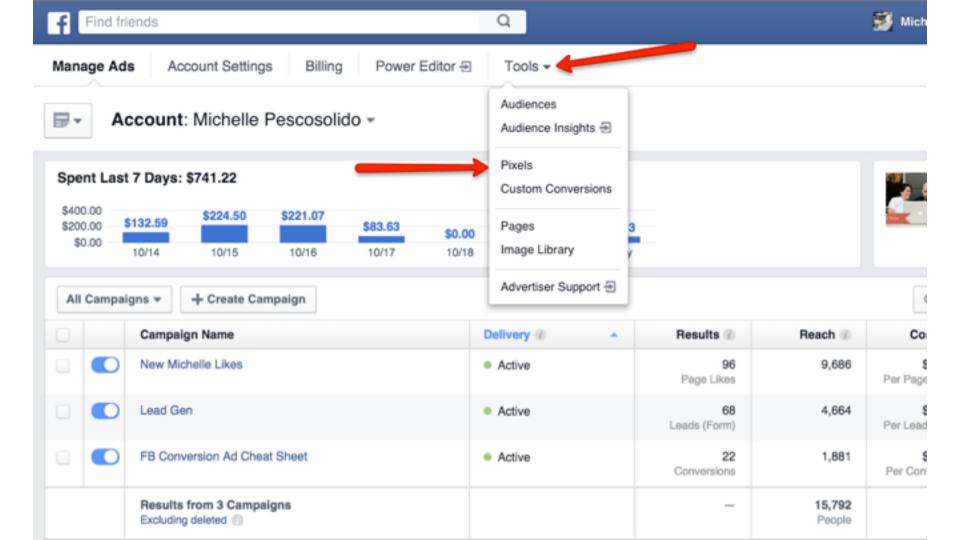
If you are looking for more help when it comes to Facebook Lead Generation check out my most up to date Facebook course Social Media Branding Academy.

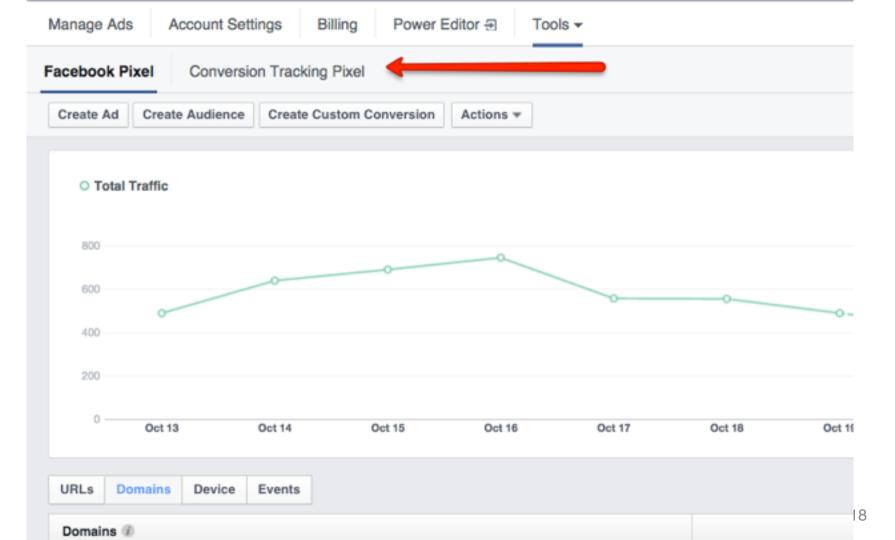


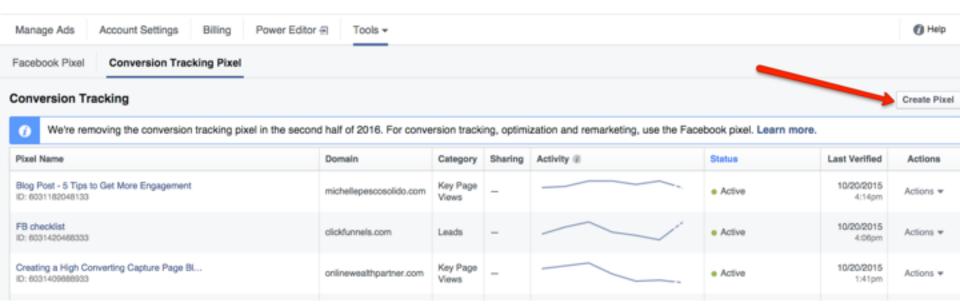


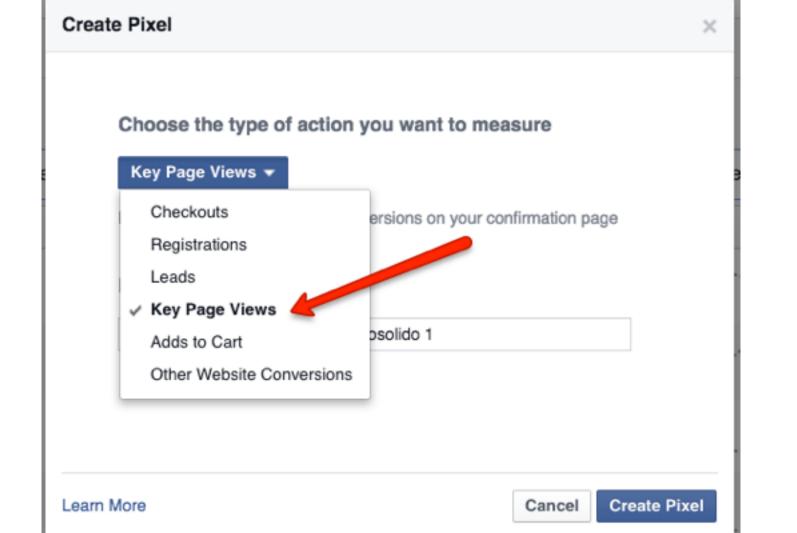
FREE! 21 STEP PROGR Get \$1,000, \$3,000

# Step 3: Create a Pixel











### Choose the type of action you want to measure

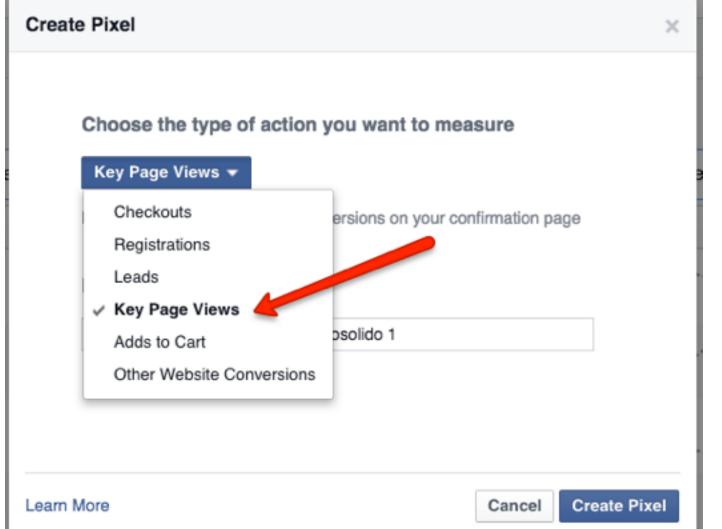


Ex: Use "Checkouts" to track conversions on your confirmation page

### **Pixel Name**

Key Page Views - Name of Blog Post





### **Create Pixel**



### Choose the type of action you want to measure

Key Page Views ▼

Ex: Use "Checkouts" to track conversions on your confirmation page

### **Pixel Name**

Key Page Views - Name of Blog Post



### Create Conversion Pixel

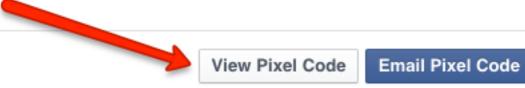




### You have created a Conversion Tracking Pixel

Pixel Name: Key Page Views - Name of Blog Post

You can view the pixel code to install it yourself now, or you can email it to your website developer to install.



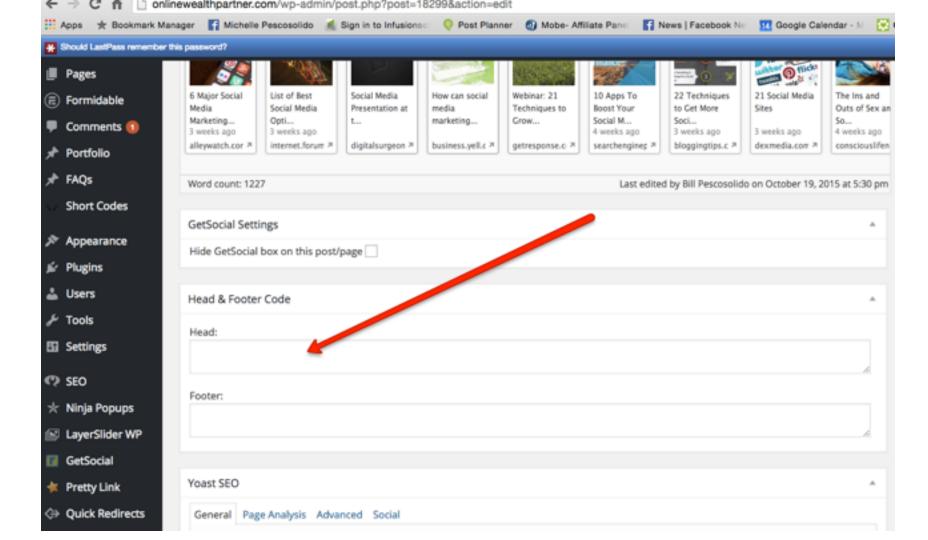


### Instructions

- Copy and paste the following code between <head> and </head> on the page of your website you want to track actions. For example, to track registrations, place the code on your 'registration completed' web page.
- 2. To include a monetary value for each conversion, edit the code to assign a conversion value using the 'value' and 'currency' fields. You'll also need to modify the JavaScript code and image URL within <noscript>. Learn more.
- 3. To verify that the pixel is working correctly, test it by navigating to the web page you put the pixel on. If it's working, the pixel will send that information back to Facebook.
- Come back to Facebook to start using your website conversion-tracking pixel in your campaigns.

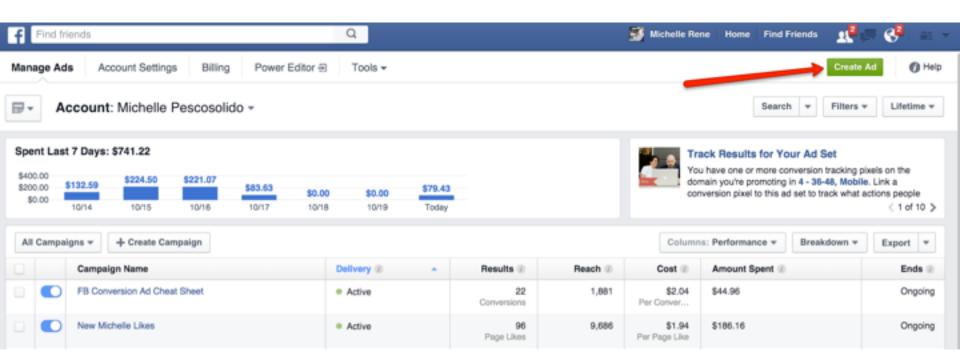
### Pixel Code

```
<!-- Facebook Conversion Code for Key Page Views - Name of Blog Post -->
<script>(function() {
 var _fbq = window._fbq || (window._fbq = []);
 if (!_fbq.loaded)
    var fbds = document.createElement('script');
    fbds.async = true;
    fbds.src = '//connect.facebook.net/en_US/fbds.js';
    var s = document.getElementsBvTagName('script')[0];
```



Pixel Name	Domain	Category	Sharing	Activity @	Status	Last Verified	Actions
Blog Post - 5 Tips to Get More Engagement ID: 6031182048133	michellepescosolido.com	Key Page Views	-		e Active	10/20/2015 4:14pm	Actions ♥
FB checklist ID: 6031420468333	clickfunnels.com	Leads	-		Active	10/20/2015 4:06pm	Actions ♥

# Step 3: Create Your Ad



# Choose the objective for your campaign Help: Choosing an Objective Boost your posts Promote your Page Send people to your website Increase conversions on your website Get installs of your app Increase engagement in your app Reach people near your business Raise attendance at your event

Get people to claim your offer



Boost your posts



Promote your Page



Send people to your website



Increase conversions on your website



Get installs of your app



Increase engagement in your app



Reach people near your business



Raise attendance at your event



### Clicks to Website

Increase the number of visits to your website.

http://onlinewealthpartner.com/5-ways-increase-br ×



Loading website details...

### Choose the objective for your campaign





Send people to your website

Increase conversions on your website

Get installs of your app

Increase engagement in your app

Reach people near your business

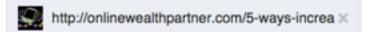
Raise attendance at your event

Get people to claim your offer



### Clicks to Website

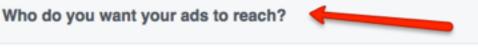
Increase the number of visits to your website.

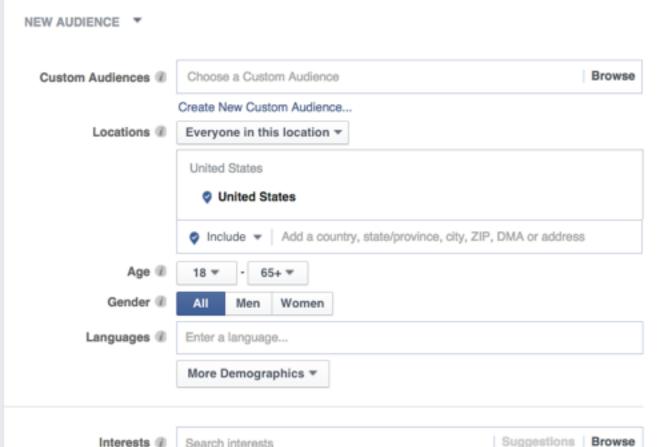


a Creating a High Converting Capture Page... ▼

Continue

## Choose the objective for your campaign Help: Choosing an Objective **≺** Back Clicks to Website http://onlinewealthpartner.com/5-ways-increa × ■ Blog Post - 5 Tips to Get More Engagement ▼ onlinewealthpartner.com/5-w... - Website Campaign Name @ Clicks





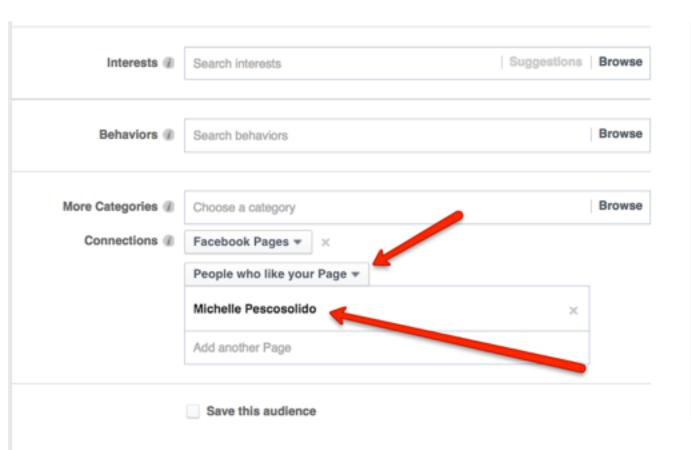
### Audience Definition



Audience Details:

- Location:
   United States
- Uni
   Age:
  - ∘ 18 65+

Potential Reach: 186,000,000 people



### **Audience Definition**



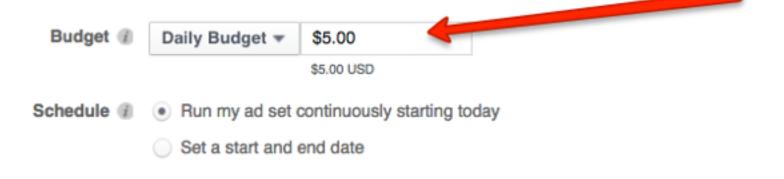
Your audience is defined.

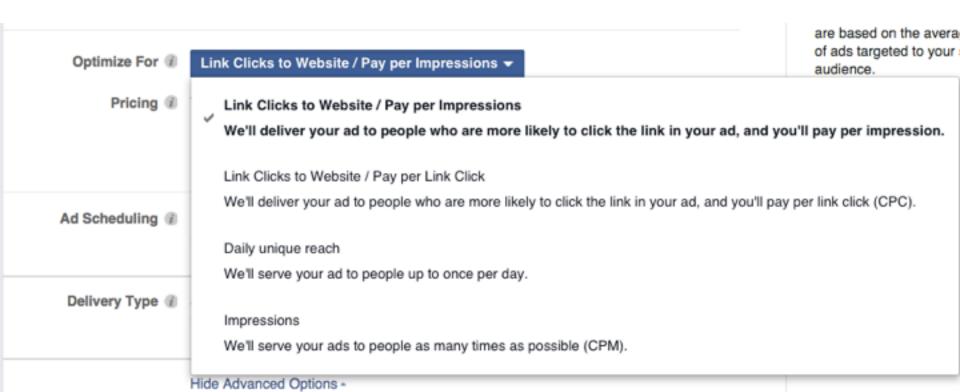
### Audience Details:

- Location:
  - United States
- Connections:
  - People who like Michelle Pescosolido
- Age:
  - · 18 65+

Potential Reach: 59,000 people

### How much do you want to spend?





Optimize For @	Link Clicks to Website / Pay per Impressions ▼
Pricing ®	You'll be charged each time your ad is served.   Get more link clicks at the best price.  Set the bid you're willing to pay per link click.
Ad Scheduling @	Run ads all the time More Options
Delivery Type @	Standard - Show your ads throughout the day - Recommended More Options
	Hide Advanced Options -
Ad Set Name @	US - 18+

## How do you want your ad to look?



## A single image or video in your ads

Show only one image or video at a time in your ad. Learn more.



## Multiple images in one ad

Show up to 5 images at a time at no extra cost. Learn more.

Learn more about these ad formats in the Ads Product Guide

## What creative would you like to use in your ads?



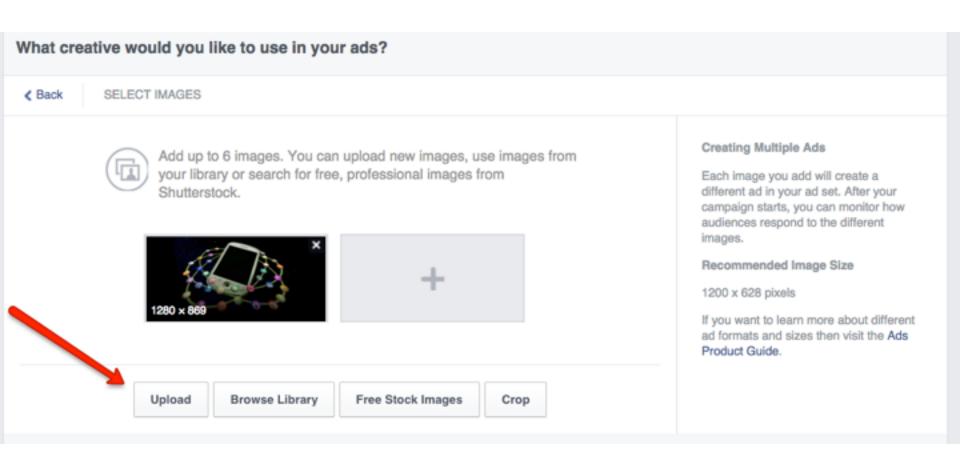
## Select Images

Upload your own images, choose images from your Facebook Page or use images from the stock image



### Select Video

Upload your own video or choose from preexisting videos from your video library.







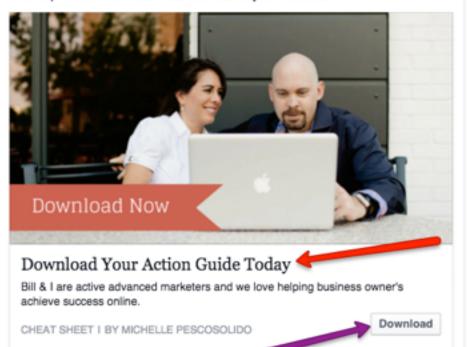
-∆2

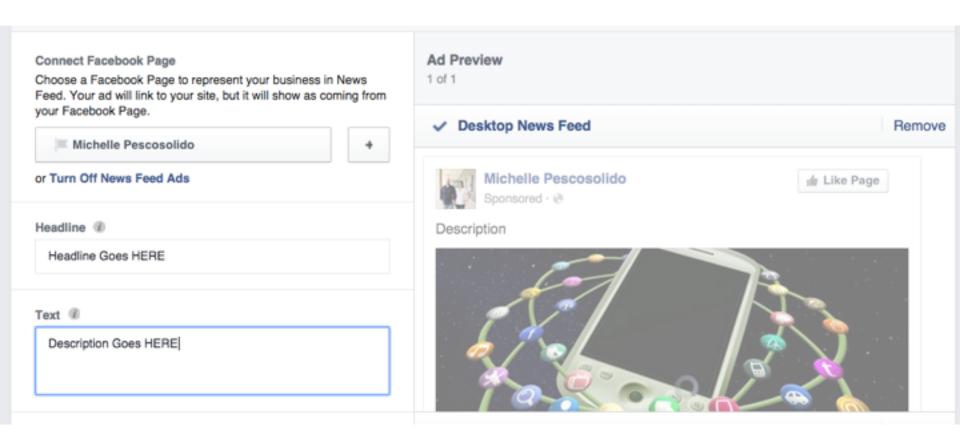
### Michelle Pescosolido

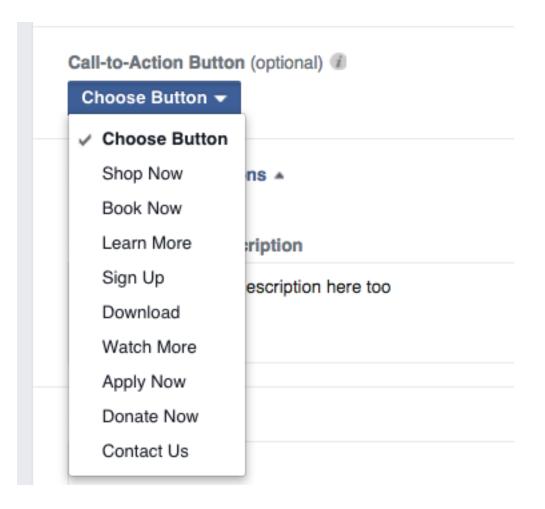
Sponsored · @

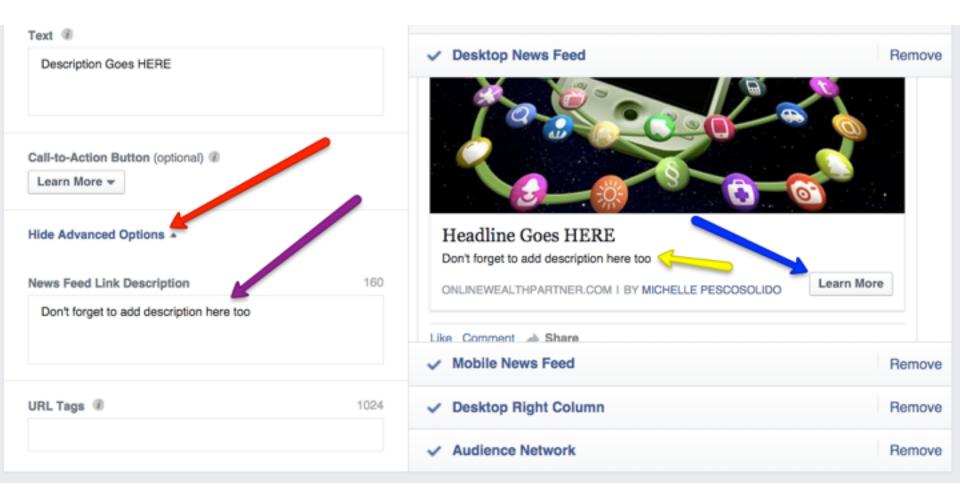


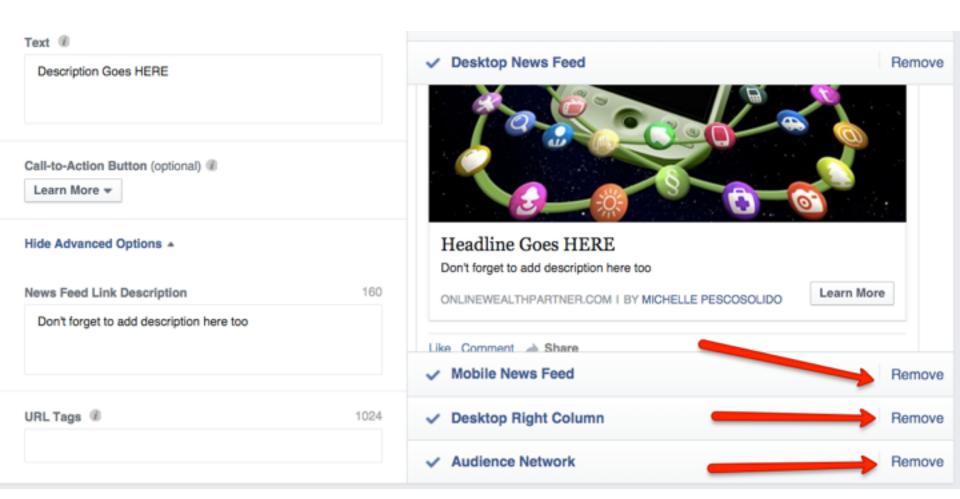
Hey there! Check out what I just put together for you. A action guide to help you get started with building your business online using Facebook. You will find the exact strategies that we use that has also helped thousands of our clients promote their business successfully on Facebook.

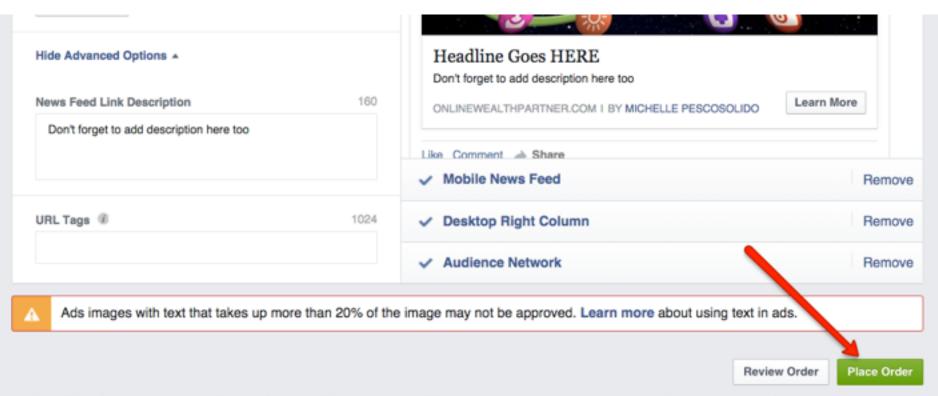




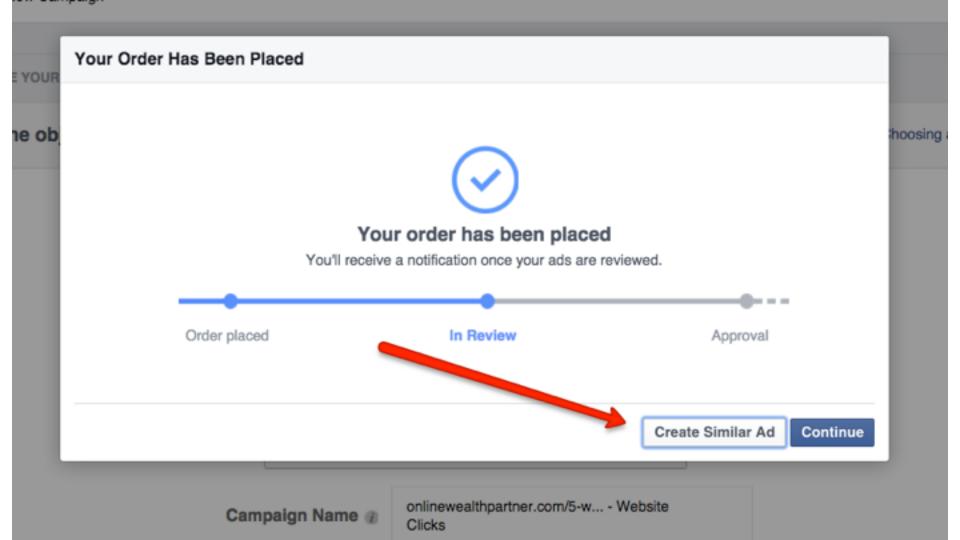








By clicking "Place Order", you agree to the Facebook Statement of Rights and Responsibilities including your obligation to comply with the Facebook Advertising Guidelines. We do not use sensitive personal data for ad targeting. Topics you choose for targeting your ad don't reflect the personal beliefs, characteristics or values of users. Failure to comply with the Terms and



+ Create Ad Set						Columns: Performance ▼ B		
	Delivery @	Results @ 🕶	Reach @	Cost @	Budget @	Amount		
ates - US, Female, 36-49, Mobile	<ul><li>Active</li></ul>	181 Conversions	7,422	<b>\$0.15</b> Per Conv	\$10.00 Daily	\$27.08		
ates - US, Female, 25-35, Mobile	<ul><li>Active</li></ul>	150 Conversions	7,173	\$0.18 Per Conv	\$10.00 Daily	\$27.23		
ates - US, Female, 50-65, Mobile	<ul><li>Active</li></ul>	128 Conversions	4,241	\$0.22 Per Conv	\$10.00 Daily	\$27.63		
ates - US, Female, 50-65, Desktop	<ul><li>Active</li></ul>	119 Conversions	3,411	<b>\$0.22</b> Per Conv	\$10.00 Daily	\$26.75		
AU, Female, 50-65, Desktop Feed	<ul><li>Active</li></ul>	97 Conversions	2,607	\$0.28 Per Conv	\$10.00 Daily	\$26.71		
36 Ad Sets		1,710 Conversions	<b>78,127</b> People	<b>\$0.30</b> Per Conv		<b>\$512.77</b> Total Spent		



if Like Page

[BLOG POST] HI there! Just wanted to give you a heads up and let you know that we just published another awesome blog post. Feel free to share if you got value.

If you want to create a high converting capture page, check out this 5 second test.



## Do You Have a High Converting Capture Page?

In today's competitive marketplace, having a high converting capture page is a must if you want to get conversions and sales. With so many offers out on the internet, and so much competition if you're capture page isn't converting... how...

Learn More

49



## Step 4: Finding Your Red Hot Audience

	Duration: 10/14/15 - 10/18/15  Budget: 15.00 \$ / daily  View Target *  Show ads *		1,927	23	37.73 \$	8	1.194%
1	4 - United Kingdom - GB, Mobile  Duration: 10/14/15 - 10/18/15  Budget: 15.00 \$ / daily  Viow Target *  Show ads *		2,179	22	40.33 \$	5	1.010%
1	3 - United Kingdom - GB, Desktop Feed  Duration: 10/14/15 - 10/18/15  Budget: 15.00 \$ / daily  View Target *  Show ads *	•	1,166	15	37.77 \$	8	1.286%
1	1 - Canada - CA, Desktop Feed  Duration: 10/14/15 - 10/18/15  Budget: 8.34 \$ / daily  View Target   Show ads	п	504	4	8.80 \$	8	0.794%
							52

5 - United States - US, Desktop Feed

5 - 49-60, Desktop Feed  Duration: 10/16/15 -  Budget: 7.50 \$ / daily  View Target *  Show ads *	•	357	7	9.27 \$	1.961%
6 - 49-60, Mobile  Duration: 10/16/15 -  Budget: 7.50 \$ / daily  View Target *  Show ads *	•	364	9	9.38 \$	2.473%
1 - 25-35, Desktop Feed  Duration: 10/16/15 -  Budget: 7.50 \$ / daily  View Target *  Show ads *	•	371	4	9.20 \$	1.078%
4 - 36-48, Mobile  Duration: 10/16/15 -  Budget: 7.50 \$ / daily  View Target *  Show ads *	•	413	3	9.25 \$	0.726%

	Ad Set Name	Delivery ①:	Results ①	Reach ①	Cost ⊕: ◆	Budget (1):
	7 - Australia - AU, 50-65, Desktop Feed New Michelle Likes	<ul><li>Active</li></ul>	Page Like	251	Per Page	\$15.00 Daily
	11 - Canada - CA, 25-37, Mobile New Michelle Likes	<ul><li>Active</li></ul>	17 Page Likes	840	\$0.71 Per Page	\$15.00 Daily
	2 - Australia - AU, 25-37, Mobile New Michelle Likes	<ul><li>Active</li></ul>	15 Page Likes	642	<b>\$0.77</b> Per Page	\$15.00 Daily
	20 - United Kingdom - GB, 25-37, Mobile New Michelle Likes	Inactive	4 Page Likes	253	\$1.29 Per Page	\$15.00 Daily
	10 - Canada - CA, 25-37, Desktop Feed New Michelle Likes	Inactive	3 Page Likes	238	\$1.35 Per Page	\$15.00 Daily
	36 - United States - US, 50-65, Right Column New Michelle Likes	Inactive	3 Page Likes	154	\$1.37 Per Page	\$15.00 Daily
	Results from 36 Ad Sets		109 Page Likes	<b>11,930</b> People	\$2.01 Per Page	

## Step 5: Promote 5 Products With One Facebook Ad



Jasper's is more than just groceries! You can now find all of your cooking tools and utensils on our website.



Set of five white ceramic bowls

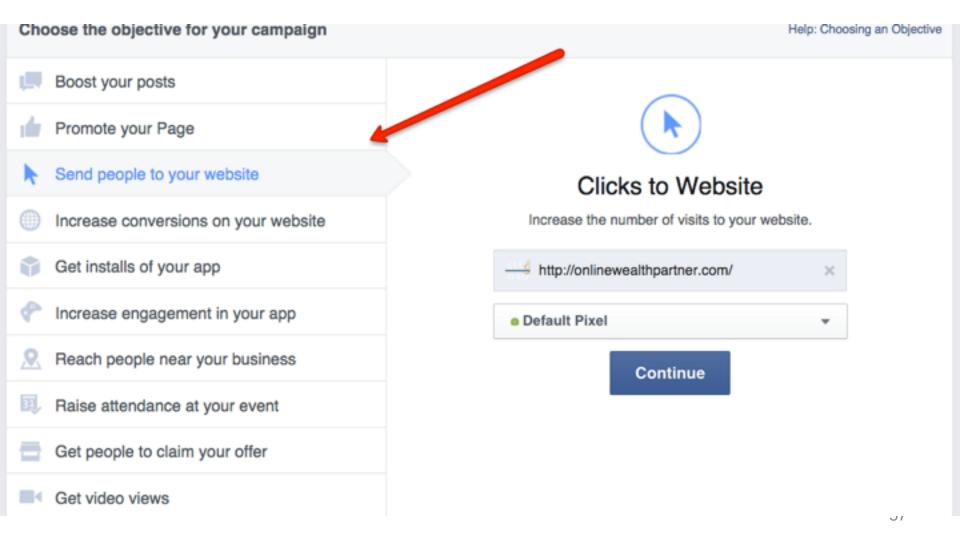


White ceramic mortar and pestle \$25

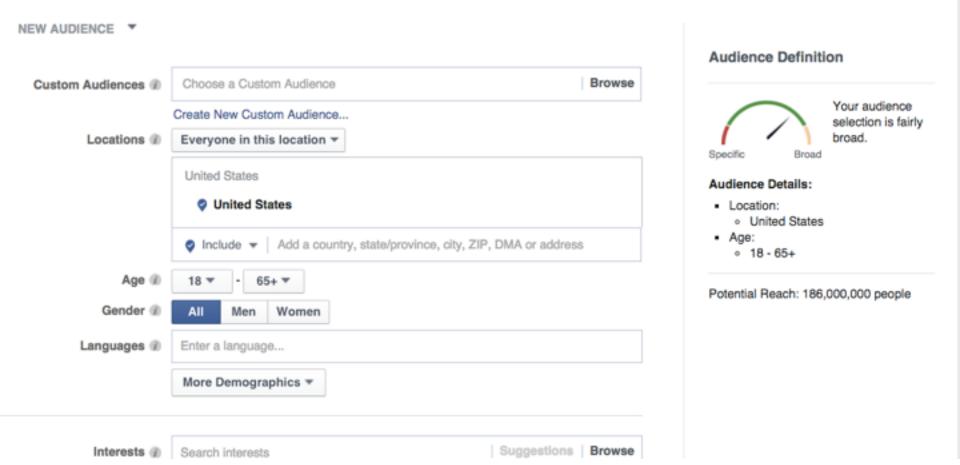


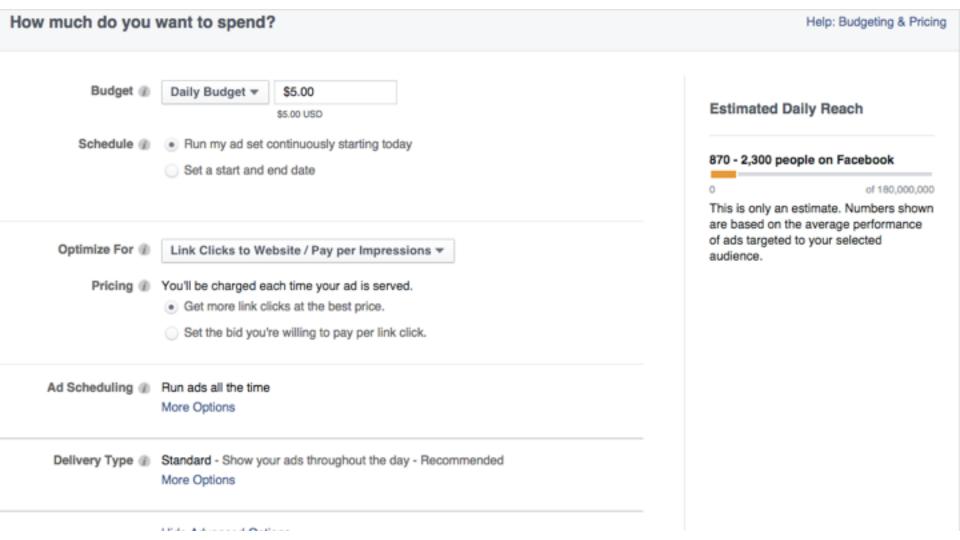
Set or two utensils \$15

\$20

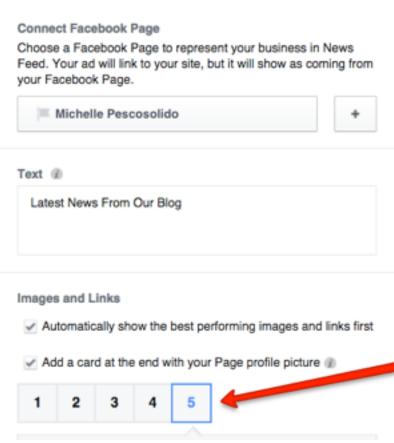


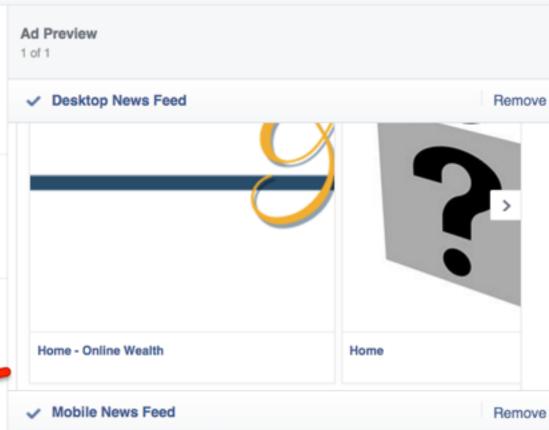
Help: Choose Your Audience

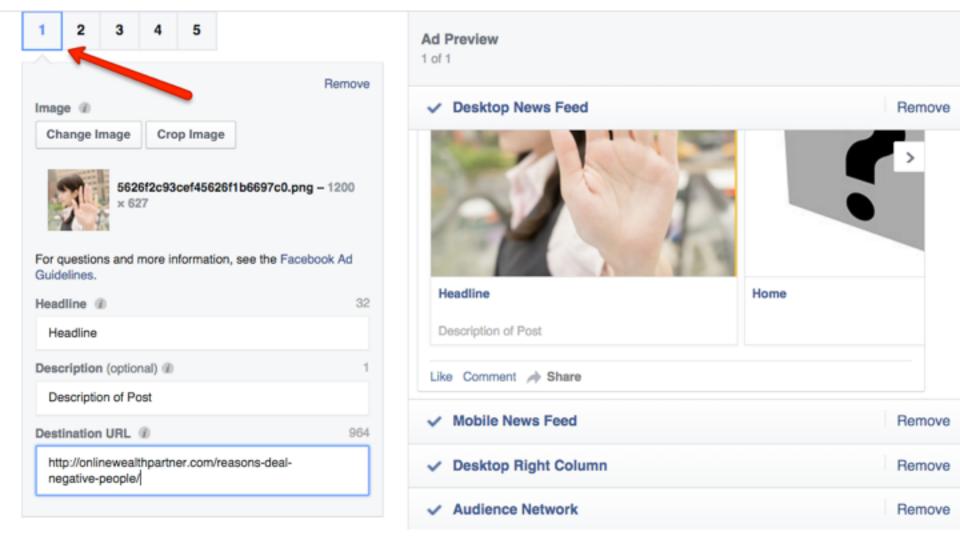


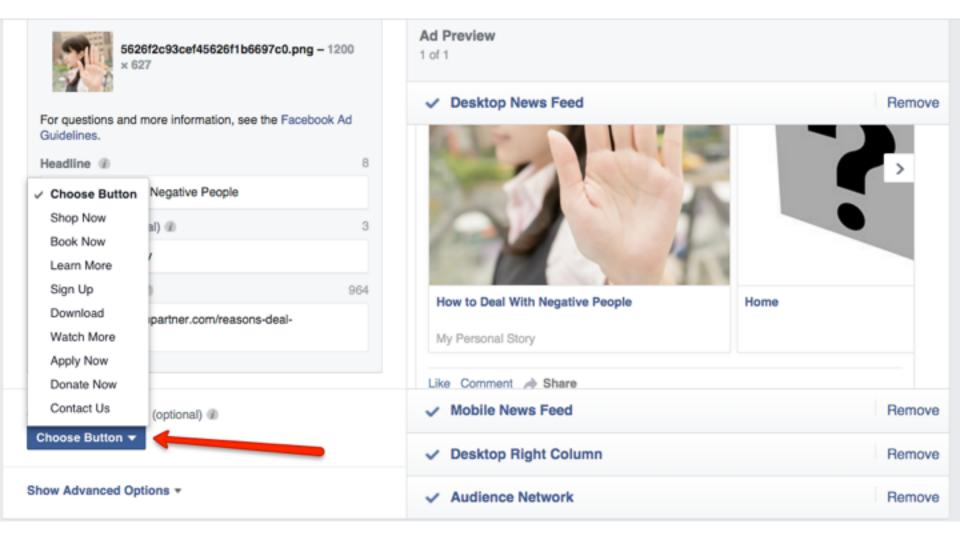


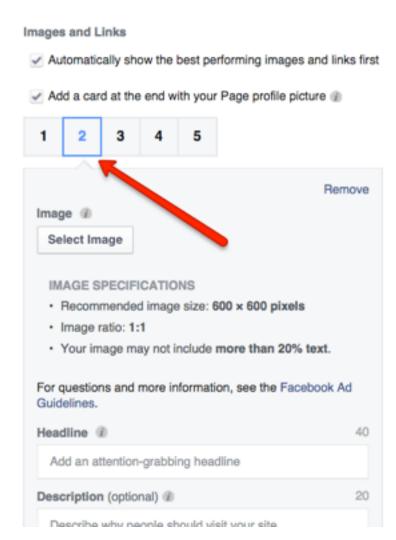
## How do you want your ad to look? A single image or video in your ads Show only one image or video at a time in your ad. Learn more. Learn more about these ad formats in the Ads Product Guide Multiple images in one ad 4 Show up to 5 images at a time at no extra cost. Learn more. What images and links do you want to use? Help: Editing Ads Ad Preview Connect Facebook Page 1 of 1 Choose a Facebook Page to represent your business in News Feed. Your ad will link to your site, but it will show as coming from your Facebook Page. **Desktop News Feed** Remove Michelle Pescosolido Michelle Pescosolido Sponsored · @ Text @ Latest News From Our Blog Latest News From Our Blog

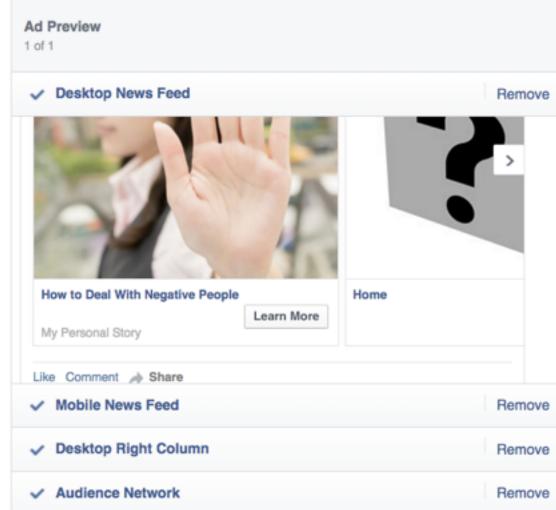


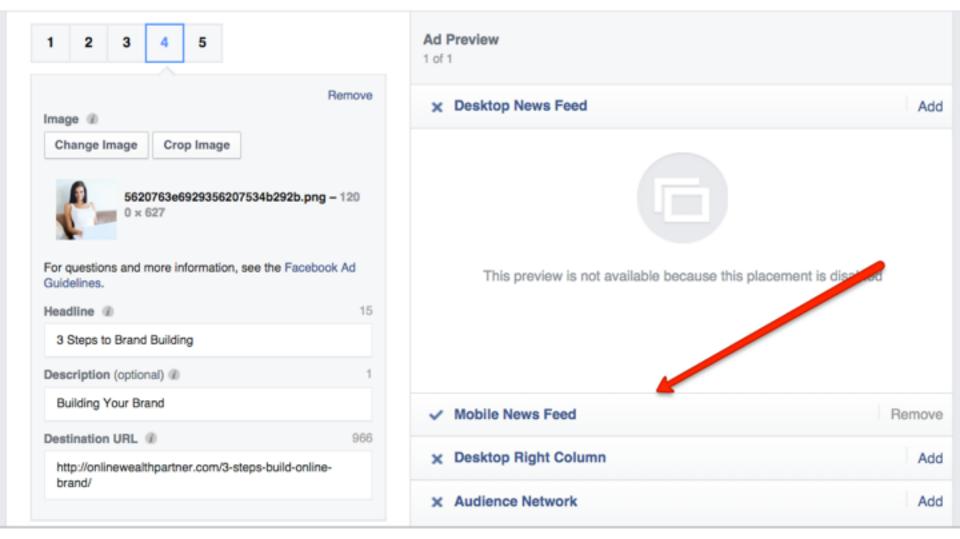
















## Michelle Pescosolido

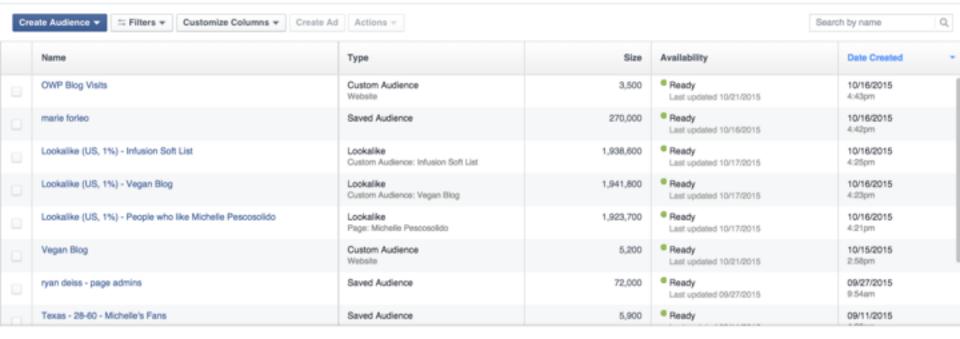
Sponsored (demo) · @

Several of our different blog posts are featured here. Feel free to check them out today.



# Step 6: Targeting Audiences

## Audiences



## Saved Audience



## **Audience Details**

View how this audience is defined

Audience Name marie forleo

Saved Audience Location: United States
Details Interests: Marie Forleo

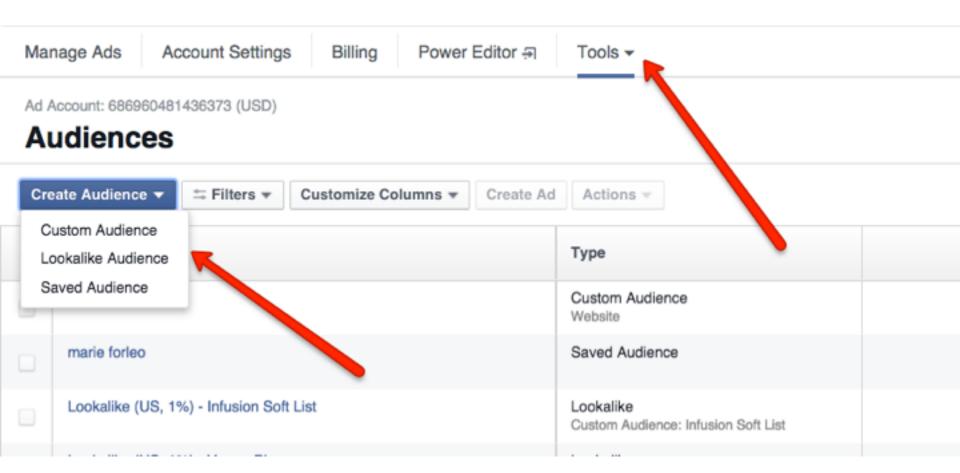
interests: Mane Foneo

Excluded Connections: Exclude people who like Michelle Pescosolido

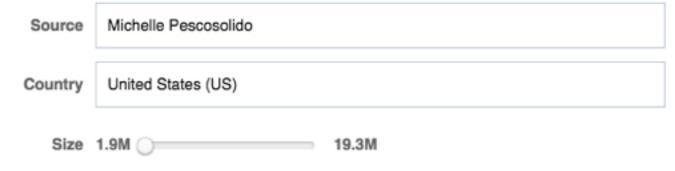
Age: 30 - 64

Gender: Female

Edit

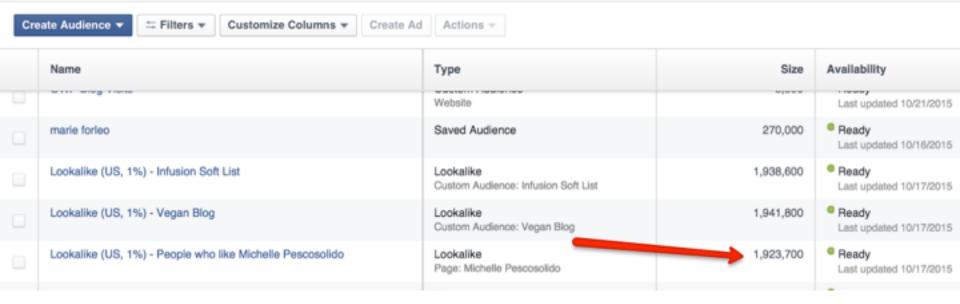


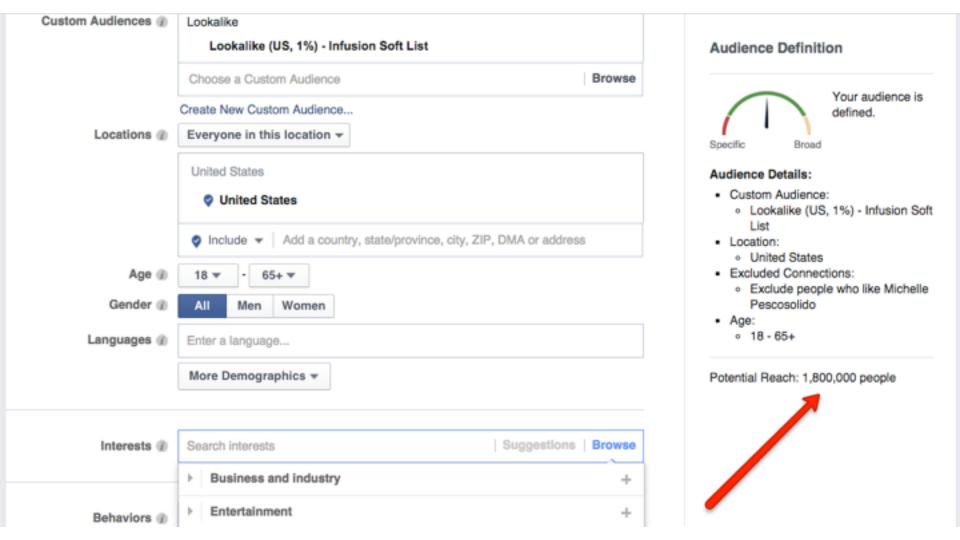
Reach new people who are similar to an audience you care about. Select a source and a country below, then choose an optimization.

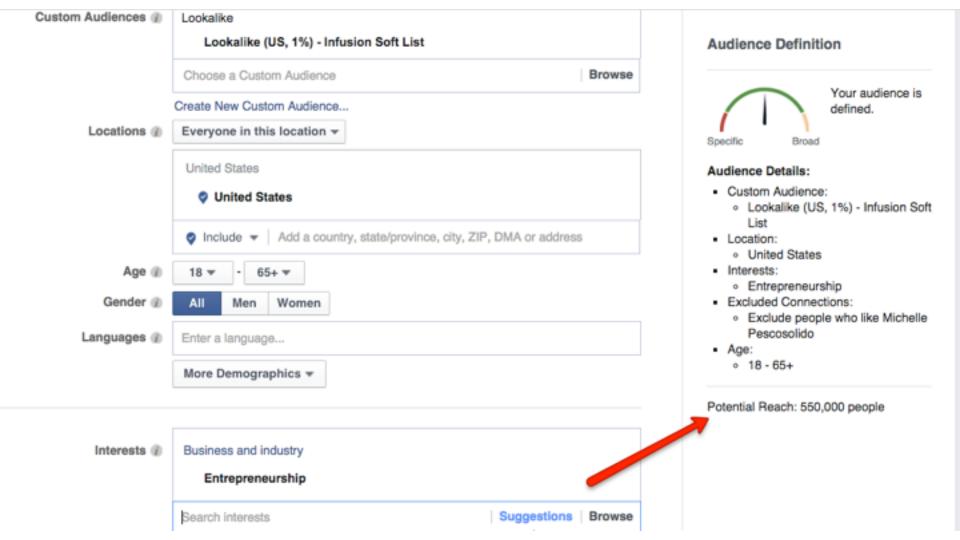


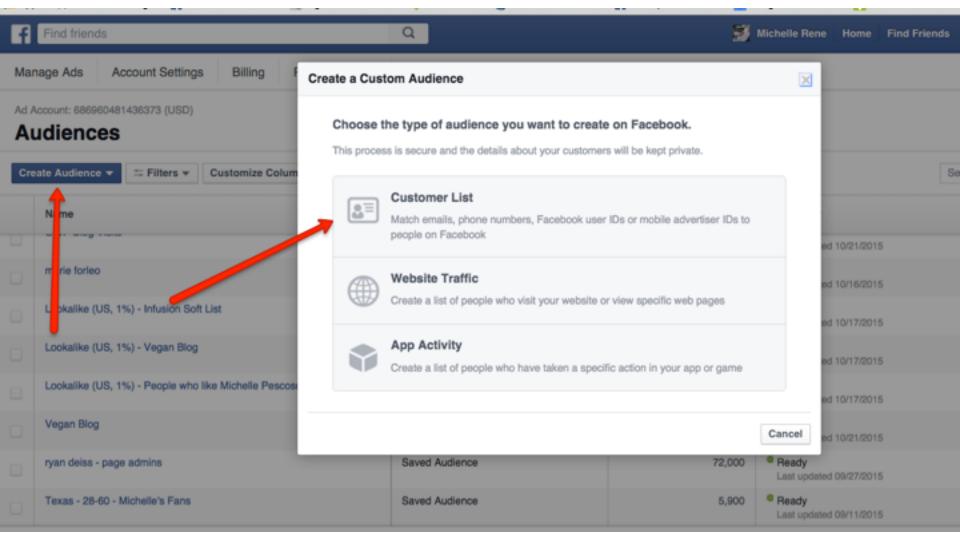
Size range is based on the total audience in the country you choose. Smaller audiences most closely match your source audience. Creating a larger audience increases your potential reach, but reduces the level of similarity to your source.

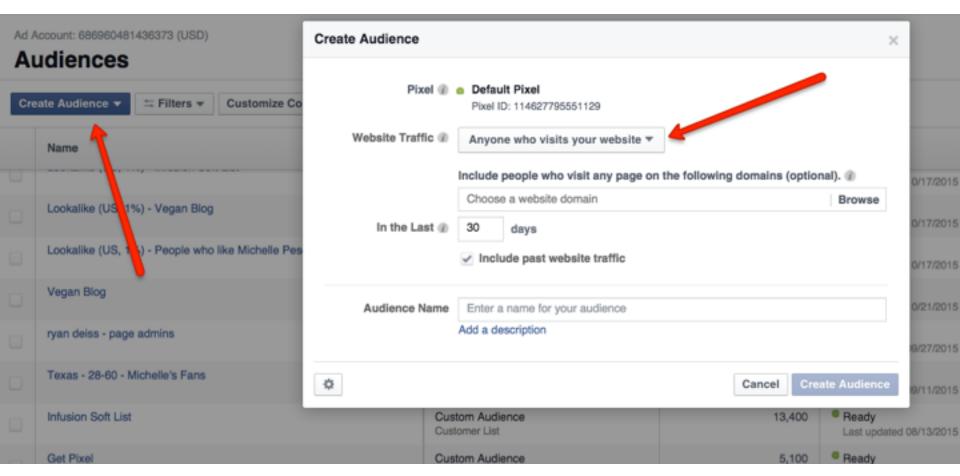
## **Audiences**











## **Audiences**

- Website Traffic
- Subscriber List
- Lookalike
  - Fans on Fan Page
  - Website Traffic
  - Subscriber List